

Message Text

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PAGE 01 BOMBAY 02528 231159Z

47

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-06 RSC-01 /018 W

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R 231100Z OCT 74

FM AMCONSUL BOMBAY

TO SECSTATE WASHDC 4832

INFO AMEMBASSY NEW DELHI

AMCONSUL CALCUTTA

AMCONSUL MADRAS

UNCLAS BOMBAY 2528

FOR COMMERCE

E. O. 11652: N/A

TAGS: BEXP, IN

SUBJ: INVESTMENT OPPORTUNITY - BOMBAY FIRM SEEKS US
PARTICIPATION TO MANUFACTURE CERAMIC COMPONENTS.

REF: CERP SECTION D; BOMBAY'S A-114 AND A-55 OF
NOVEMBER 8, 1973 & SEPTEMBER 5, 1974 RESPECTIVELY.

1. PHEROZE KUDIANWALA CONSULTANTS PRIVATE LIMITED (PKC),
MACKINNON MACKENZIE BUILDING, BALLARD ESTATE, BOMBAY 400 038,
PROMINENT BOMBAY ARCHITECTURAL FIRM, PLANS DIVERSIFICATION
TO MANUFACTURE ELECTRONIC GRADE CERAMIC COMPONENTS WITH
US PARTICIPATION. WTDR ON PKC IS UNDER PREPARATION.

2. PKC OBTAINED GOI'S "LETTER OF INTENT" (APPROVAL IN
PRINCIPLE) TO ESTABLISH A UNIT WITHIN BOMBAY'S SANTA CRUZ
ELECTRONIC EXPORT PROCESSING ZONE (SEEPZ) TO MANUFACTURE
ANNUALLY 300 METRIC TONS STEATITE, FORSTERITE AND ALUMIA
CERAMIC COMPONENTS. SEEPZ-BASED UNITS ARE REQUIRED TO EXPORT
ENTIRE PRODUCTION. PKC SEEKING AMERICAN PARTNER TO PARTICI-
PATE IN EQUITY, PROVIDE TECHNICAL KNOW-HOW AND ASSIST IN
MARKETING. PKC ALSO EXPECTS THE AMERICAN PARTNER TO PLAN
AND IMPLEMENT PROJECT, INCLUDING PLANT AND EQUIPMENT
SELECTION, CHOICE OF TECHNOLOGY AND PROCUREMENT OF LOCALLY
AVAILABLE AND IMPORTED RAW MATERIALS. IN VIEW OF SIX MONTH
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PAGE 02 BOMBAY 02528 231159Z

DEADLINE OF LETTER OF INTENT, PKC NEEDS OFFERS SOONEST.

3. ACTION REQUESTED: CIRCULATE PKC'S PROPOSAL ALONG
WITH BACKGROUND DATA ON SEEPZ REPORTED IN REFERENCED
COMMUNICATIONS AMONG SELECTED AMERICAN PRODUCERS OF
ELECTRONIC GRADE CERAMIC COMPONENTS, AND SEND US LIST OF
INTERESTED FIRMS. ANNOUNCEMENT IN COMMERCE TODAY ALSO
RECOMMENDED.

BANE

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NNN

Message Attributes

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Disposition Authority: n/a
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Disposition Event:
Disposition History: n/a
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